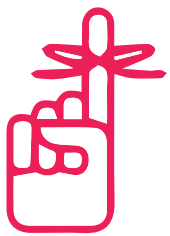




# TEACHING “NO, but...”



## THINGS TO REMEMBER:

- Don't just say “NO”  
No almost always seems to follow a worse scenario...  
and causes unwanted behaviors
- Instead of using “NO”, use “but...” and give an alternative



## EXAMPLE

“**NO**, you can't have ice cream, **BUT** you can have pudding.”



## PRACTICE! PRACTICE! PRACTICE!

Practice 10 times a day, mastering each step before going to the next

- Step 1: Start saying “no” and giving an alternative that is better
- Step 2: Say “no” but give an equal alternative
- Step 3: Say “no” but give a lesser equal alternative

